

THE SHOPS AT LA CANTERA

SAN ANTONIO, TEXAS



THE EXPERIENCE

- The Shops at La Cantera is known for its unique open-air shopping environment. Naturally landscaped garden courtyards, shaded pathways and meandering water features serve as an enhancing backdrop for specialty retail shops, signature restaurants and boutique-style office space.
- Adding to the uniqueness of The Shops at La Cantera is 300,000 square feet of pedestrian-friendly main street. This spectacular streetscape development features upscale shopping, restaurants and first-class office space. New-to-market retailers, restaurants and a two-level Barnes & Noble enhance the bustling of this exterior environment.
- Recipient of the International Council Shopping Centers (ICSC) Innovative Design and Development of a New Project Award.

RETAIL AND RESTAURANT STRENGTHS

- Total retail capacity is 1.3 million square feet, including Dillard's, 200,000 square feet; Macy's, 165,000 square feet; Neiman Marcus, 120,000 square feet; and Nordstrom, 144,000 square feet.
- Specific opportunities have been created for larger destination stores and restaurants to maximize their accessibility and to showcase their brands.
- The Shops at La Cantera is home to many retailers unique to the San Antonio market, including Neiman Marcus, Nordstrom, Burberry, BOSS Hugo Boss, Tory Burch, Tiffany & Co., Sur La Table, Anthropologie, CH Carolina Herrera, Free People, Urban Outfitters and Z Gallerie.
- A dining destination for visitors and local residents, The Shops at La Cantera features BRIO Tuscan Grille, Grimaldi's Pizzeria, Kona Grill, PF. Chang's China Bistro, Yard House, Z'Tejas Southwestern Grill, The Cheesecake Factory and Perry's Steakhouse and Grille.
- The top performing categories at the center are jewelry, restaurants and women's apparel, shoes and accessories.

THE LOCATION

- The second largest city in Texas, the San Antonio MSA is home to 2.2 million people and is in a robust period of growth. The population within 7 miles of The Shops at La Cantera is projected to grow 11% over the next five years.
- San Antonio acts as a regional hub for business, health care and shopping, with an influence that reaches north to Austin (one hour), as far south as Corpus Christi (three hours) and is a major gateway between the U.S. and Mexico.
- The retail center is part of the visionary 1,700-acre, planned resort community developed by USAA Real Estate Company. The Shops at La Cantera is directly adjacent to the La Cantera Hill Country Resort and includes The Resort Course and the Palmer Course golf attractions, Six Flags Fiesta Texas, University of Texas San Antonio (UTSA) and a host of luxury residences and corporate headquarters.

THE TRADE AREA

- The Shops at La Cantera draws 69% of its shoppers from a trade area covering most of northern San Antonio and over 964,000 people.
- Additional sales support is derived from affluent Mexican nationals and San Antonio's 28 million domestic and international visitors. San Antonio is the most-visited city in Texas.

THE ACCESS

- The Shops at La Cantera is distinguished by its unparalleled access and visibility, located at the intersection of two major highways (I-10 and State Loop 1604). Customers can access the site from two different points on both I-10 and Loop 1604.

CENTER INFORMATION

LOCATION: Cross streets: La Cantera Parkway, Loop 1604 and I-10

MARKET: San Antonio

DESCRIPTION: Open-air center with super-regional draw

ANCHORS: Dillard's, Macy's, Neiman Marcus, Nordstrom

TOTAL RETAIL SQUARE FOOTAGE: 1,310,777

PARKING SPACES: 6,200

OPENED: September 16, 2005

EXPANSION/RENOVATION: Expansion, October 2008

TRADE AREA PROFILE

2013 POPULATION 964,465

2018 PROJECTED POPULATION 1,062,645

2013 HOUSEHOLDS 370,164

2018 PROJECTED HOUSEHOLDS 408,393

2013 MEDIAN AGE 34.5

2013 AVERAGE HOUSEHOLD INCOME \$83,199

2018 PROJECTED AVERAGE HOUSEHOLD INCOME \$97,698

5 - MILE RADIUS

2013 POPULATION 149,440

2018 PROJECTED POPULATION 165,371

2013 HOUSEHOLDS 59,345

2018 PROJECTED HOUSEHOLDS 66,126

2013 MEDIAN AGE 32.3

2013 AVERAGE HOUSEHOLD INCOME \$90,716

2018 PROJECTED AVERAGE HOUSEHOLD INCOME \$106,219

DAYTIME EMPLOYMENT

3 - MILE RADIUS 32,468

5 - MILE RADIUS 71,056

Source: Esri 2013

